

ULTRASOUND 2017

WHAT VENDOR STRENGTHS HELP PROVIDERS SUCCEED?

KLAS™ | MARCH 2017 | PERFORMANCE REPORT

4 SonoSite Most Adopted and Considered Vendor for Point-of-Care Ultrasound

Point-of-care ultrasound has expanded rapidly. While KLAS did not target organizations using SonoSite, nearly two-thirds of respondents using GE Healthcare, Philips, Siemens, or Toshiba Medical in other ultrasound areas were found to be using SonoSite for their current point-of-care ultrasound. Providers are also considering SonoSite most often for future point-of-care ultrasound requirements, followed distantly by GE Healthcare and Siemens. Mindray is also under consideration by a few organizations.

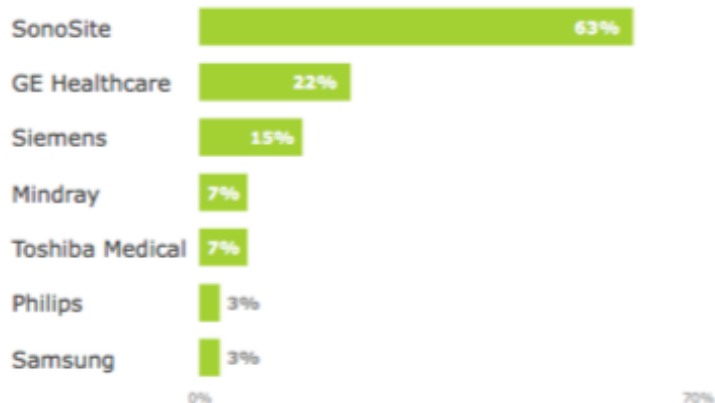
“ We have point-of-care ultrasounds now, but we are having some challenges. . . . The doctors feel that SonoSite has much better equipment for anesthesia, line placement, and nerve blocks. The SonoSite product also has better imaging and is easier to use because there are not so many steps to go through.”

—Executive Director of Imaging

Who Are Providers Using for Point-of-Care Ultrasound?

(n=27)

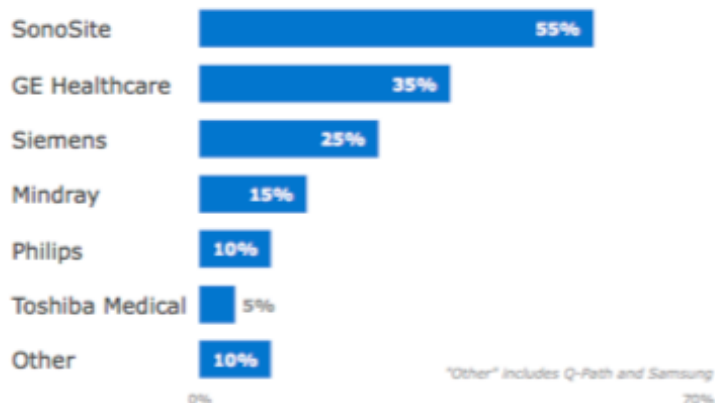
Providers may have given multiple answers.



Who Are Providers Considering for Point-of-Care Ultrasound?

(n=18)

Providers may have given multiple answers.



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