

SONOSITE, INC.

STOCK OWNERSHIP GUIDELINES

The Board of Directors of SonoSite, Inc. believes that the Company's executive officers and members of the Board of Directors should own and hold common stock of the Company to further align their interests and actions with the interests of the Company's shareholders. Therefore, the Board of Directors has adopted Stock Ownership Guidelines.

Executive Officer Stock Ownership Guidelines

In February 2009, the compensation committee of the board of directors approved stock ownership guidelines for executive officers, which requires that executives and vice presidents that report directly to the chief executive officer have a minimum ownership threshold amount of stock equal to one times the base salary of the executive, and that all other vice presidents have a minimum ownership threshold amount of stock equal to 50% of the base salary of the executive. Stock ownership levels should be achieved by each executive within four years of the adoption of the guidelines or within four years of first appointment as an executive.

Director Stock Ownership Guidelines

In July 2011, the board of directors approved stock ownership guidelines for directors as follows. Stock ownership levels should be achieved within four years of the adoption of the guidelines or within four years of first appointment as a director.

- For non-employee directors, stock ownership of at least three times the annual retainer
- For employee directors, stock ownership of at least three times annual base salary